



# SaltGate Global

[www.saltgateglobal.com](http://www.saltgateglobal.com)



# 1. About SaltGate Global

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- ✓ SaltGate Global is a leading project finance, business development, and sustainable project development firm leveraging innovation and the digital economy to create value in key infrastructure and natural resource sectors across emerging market and developing economies.
- ✓ Operating across Canada, Africa, and the United States, we harness innovation and the digital economy to develop and execute forward-thinking sustainable strategies and solutions that enable us to deliver outstanding outcomes for our clients.



## 2. Value Proposition

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- ✓ We create and execute strategies aimed at helping our clients develop a competitive advantage through a variety of business development and project financing solutions for every stage of growth.
- ✓ Powering sustainable growth in emerging market and developing economies through public-private partnerships. We bring the right partners to the table.
- ✓ We help our clients navigate critical business development phases to structure viable, financeable, and profitable projects – from screening and due diligence to project development and risk management.
- ✓ Harnessing innovation and the digital economy to create value in emerging market and developing economies. We put ESG at the heart of everything we do.





## 3. The SaltGate Global Model

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### ✓ People

We boast an experienced team of specialists with expertise in techno-economic analysis, financial modeling, business development, engineering, and project finance. Integrity is embedded in everything we do.

### ✓ Results

Quality is our hallmark. We have proudly and successfully served various clients, built enduring partnerships, created impactful results, and delivered investment solutions that moved the needle on critical projects.

### ✓ Strategy

We leverage data analytics and bring the right partners to the table; this approach has consistently aided our ability to power long-term sustainable solutions through public-private partnerships.

## CONTACT INFORMATION

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